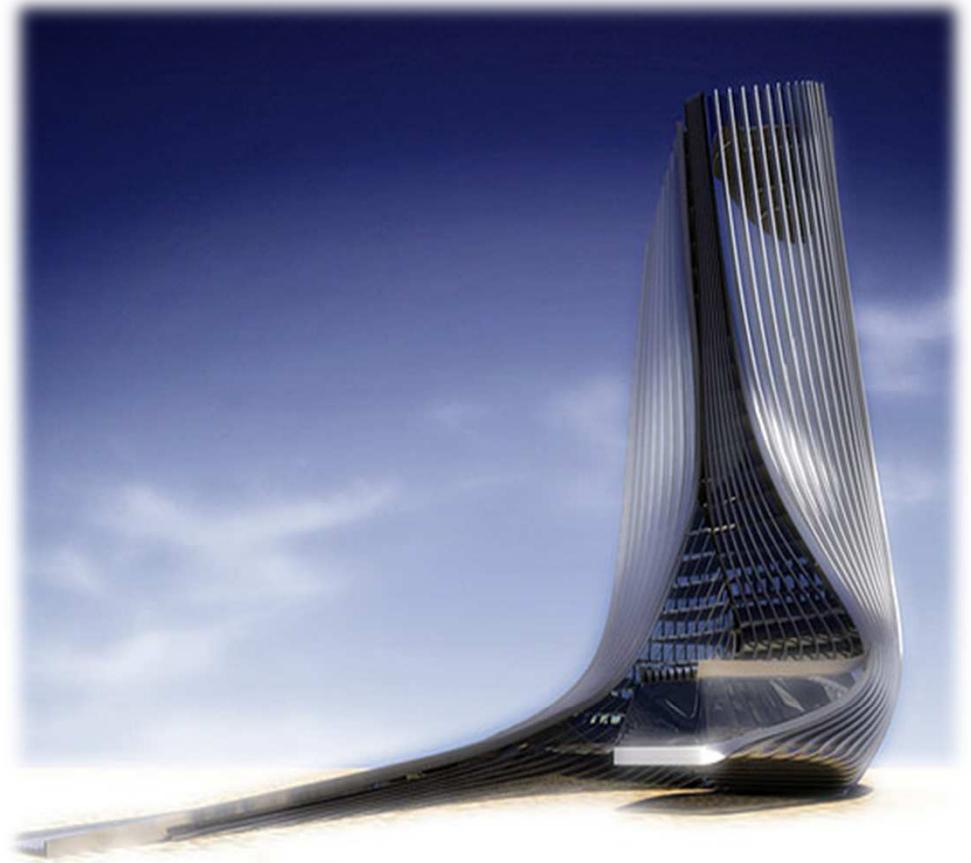




**Vania Nic Tadbir**  
**Certified Public Accountants**

# Introduction

- As many other prospect professional services provider organizations, covering many more area across the globe, could bring great opportunities of income, knowledge, experience, etc. Iran as a potential market, especially after lifting sanctions, will be a great opportunity to invest for this purpose. We approached and interested to your organization, as we believe that we will be benefited of such a high-class organization in many different ways beside of priceless experience that we will gain. We seem that this partnership will bring mutual benefit to both parties and will be appreciated if further discussion about this proposal takes place.



# Profile of the Firm



The firm is managed by a strong team of partners and managers majority of whom are members Iranian Association of certified public accountants in Iran (IACPA), a member of IFAC. Like any of the modern and internationally minded audit firm, we have consistently and successfully tried to provide practically all business –related services which a client may need.



Vania Nic Tadbir provides its clients with a **broad range of services** which include audits and investigations, full range of consultancy services on business related subjects, taxation, commercial law, fully mechanized accounting services, bookkeeping services and design and marketing of business system.

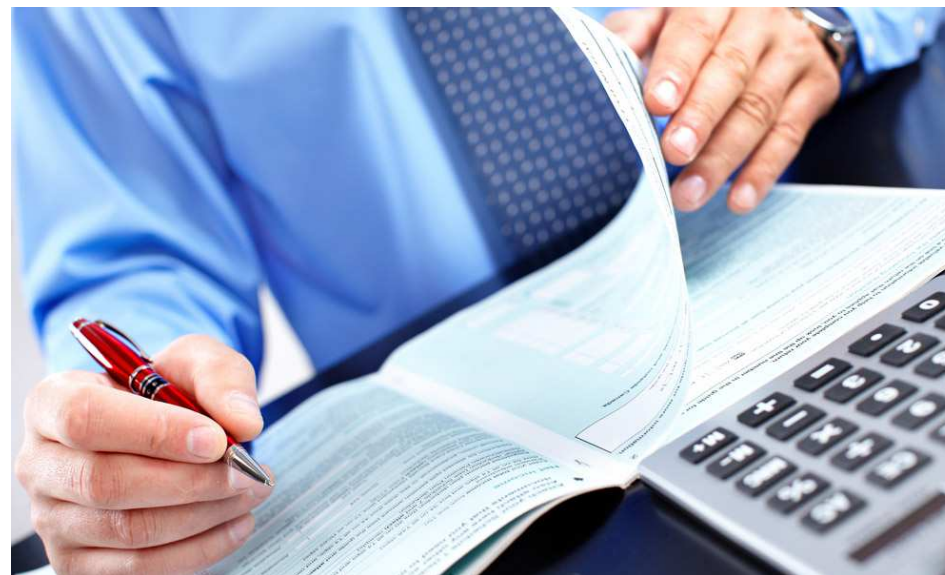


Vania Nic Tadbir Audit Firm is **authorized** by IACPA, IICA (Members of IFAC), accredited accounts approved by securities and exchange organization the Ministry of Industries and Mines, the Consumers and Manufactures Protection Organization and also IATA Organization.

# Our Services:

## *Audit and Assurance*

- Focusing on your needs, our assurance service team adopts a risk-based approach on critical areas that matter most to your business. With our experience and insights, we will share our observations over your business practices, internal controls and latest accounting developments to meet your business objectives. We are committed to see through opportunities for your business to grow and becoming Your Partners in Success.
- Our partners have over 35 years of professional experience in a vast spectrum of industries comprising oil and gas, telecommunication, shipping, construction, manufacturing, services, plantation, banks, finance companies, stocks and money dealers, and amongst others.
- Our client base and experience are not only confined to local-based companies but also include foreign-based companies in Iran. We take pride in rendering services not only to listed companies on Iran stock exchange market but also to small and medium enterprises.
- Our audit approach is constantly reviewed to ensure they are up-to-date with the latest changes in standards and regulations, while at the same time, maintaining its flexibility to meet the needs of individual clients.





- Our range of Assurance services include:

### 1) Financial statements audit

- While many of the rules of business have changed, the fundamentals haven't. Meeting investor expectations begins with the completeness, accuracy and fair presentation of information in your financial statements and disclosures.
- The audit is key to sustaining confidence in both your company and the financial system at large. It must keep pace with a fast-evolving corporate reporting environment – one characterized by investor skepticism and the 24/7 scrutiny of corporate information, including non-financial information.
- *Quality, consistency, independence and insight*
- Not only does your audit help assure compliance with applicable reporting standards, there are important by-products of the audit process such as the identification of internal management issues and important insights that can help you address both present and future challenges.

That's because we approach your audit with a deep and broad understanding of your business, the industry in which you operate, and the latest regulatory standards. We consider the risks your company faces, the way management controls these risks and the transparency of your company's reporting to stakeholders.

- Vania Nic Tadbir's relentless focus on quality, independence, transparency and advanced methodology is – like all our services – designed to ensure compliance with professional standards, as well as optimise value for your organisation and your stakeholders.



## 2) Internal audit

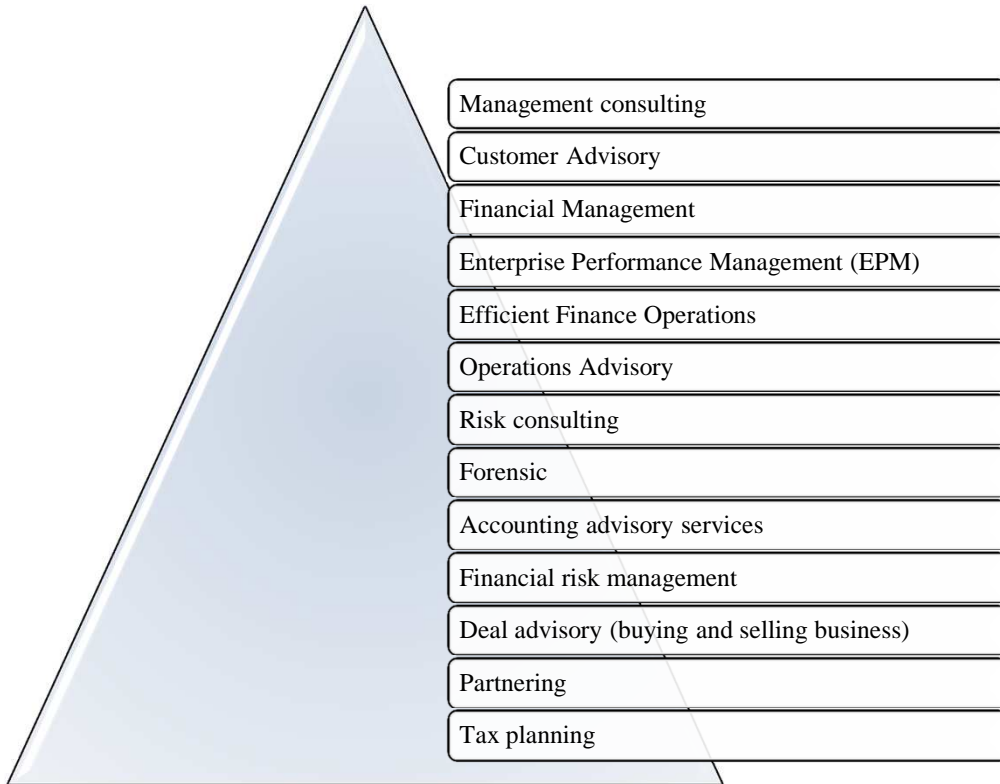
- *Addressing enterprise risk while enabling business performance*
- Globalization and technology have many upsides. Unfortunately, they also have downsides. For instance, in enabling risks, old and new, to suddenly reverberate around the world—and across your enterprise. That’s why being able to spot both operational issues and opportunities on the horizon—in a way that is deeply aligned with your corporate strategy—is critical not only to managing risk but also to optimizing your business performance.
- Vania’s Internal Audit Services can help you and your board do just that—with a comprehensive, disciplined approach that yields practical solutions, not hefty reports. Our specialists and services are focused on creating value—bringing you the insight and foresight across your business as a whole, to tackle the future head on.

## 3) Other Assurance services include:

- Tax audit
- Statutory Audit
- Financial Due Diligence
- Investigative Audit
- Limited Scope and Special Reviews
- Reporting Accountants
- Forensic Accounting
- Performance management audit
- IFRS reporting
- Fraud and dispute services
- Capital market and accounting advisory
- Risk assurance

- Advisory

**Our services comprise as:**



- Taxation



- **Tax Compliance**

- Our tax professionals offer clients a unique mix of tax expertise and business awareness. As in the other areas of our practice, we believe a sound understanding of the clients' business goals and objectives is essential for us to identify intelligently their needs and act as a catalyst in identifying innovative tax planning opportunities.
- A concerted approach is applied for all engagements, aimed at achieving a winning formula for our clients through maximized potential savings, minimized business and personal tax exposure and optimized tax efficiencies and strategies using compliant innovative tax planning whilst delivering a broad range of tax advisory services.
- As our mark of quality service and to delight our clients beyond their expectation, we keep them abreast with the changing requirements of the taxation system and its consequential impact and opportunities so as to give their business a distinct competitive advantage.

**Our range of services includes the following:**

- **Corporate tax services**
  - ✓ Tax compliance, preparation and filing of tax returns
  - ✓ Tax consulting and advisory
  - ✓ Tax appeals / refunds
  - ✓ Tax audit and tax investigation
  - ✓ Pre-field audit review
- **Specialist advice and incentives**
  - ✓ Advisory on tax ramifications resulting from business decisions and strategies
  - ✓ Identification of alternatives available under restructuring and reorganization of group of companies
  - ✓ Assistance and advisory on application for tax incentives such as Pioneer Status and Investment Allowance
  - ✓ Tax training and workshop



## Our partners and managers



- Our partners whom majorities are **member** of Iranian Associated of Certified Accountants (**IACPA**), a member of IFAC, certified internal auditors and Judiciary official expert included but not limited to:

# Our strength

- Our capabilities
  - One out of many, could mentioned to our **workforce**. As stated above, our firm consists of over 100 employees, including **professionals** (such as IFAC members), academic researchers, professional auditors& accountants (such as **ACCA** members, affiliates and students), etc. that achieved a high position among big firms that practice locally (ie. KPMG, EY and PWC. The other one could be our partners' long standing **experience** in the business that analyze, anticipate, obtained and controlled every single opportunities for our firm's growth. We also have **two offices in two major cities of Iran**; (Tehran and Mashhad) that gives us the opportunity to cover many more prospectus organizations' professional needs, in big cities. And we have a suitable **diversification** in our staff by having a mix of male and female employees.
- We approved and honored by:
  - Iranian Association of Certified Public Accountants - IACPA. (**Grade "A"**)
  - Securities and Exchange Organization-(“Accredited Accountants”)(**Grade "1"**)
  - Central Insurance Company of Iran
  - Iranian Institute of Chartered Accountant
- We're passionate about what we do
  - What sets us apart from the competition is that we're **passionate** about the vast range of services we provide and quality of support.

## • Our strong client data base

- Due to our professional services provided, we have a strong client **data base** that recommended by them to other companies and industries. Some of our prospect clients included but not limited to be:
- ENI Iran (Branch of ENI Italy)
  - Maersk Iran(Branch of Maersk line Denmark)
  - Huawei Technologies service (Iranian) co.Ltd (Huawei China)
  - CNPC (Branch of China National Petroleum)
  - MEDIOBANCA (Branch of Mediobanca Italy)
  - Escoseyr (Branch of Emirates shipping line- Singapore)
  - Mazandarya (Branch of Hanjin shipping –china)
  - TOTAL A&P
  - ELF PETROLEUM
  - BAT Iran (Branch of British American Tobacco)
  - Madavi (Branch of HILTI-Switzerland )
  - Bank Ayandeh (Iranian Banking)
  - Espandar Cement (Branch of Holcim)
  - Pacific International Lines
  - Forugh darya (Branch of MSC shipping)
- And many more.



## . Our geographical presence



- Except the head office, as we have many of clients doing business in other cities, especially in northern area we established another **branch** of Vania Nic Tadbir in a major city of **Mashhad** with three fulltime Certified Public Accountants as partner as well as manager in the office.
- As a result of our vast services and the level of our customer satisfaction of our services, we also associate with another firm with totally different shareholders and managers in Tehran to provide **accounting services** such as bookkeeping, payroll, tax filings, etc. for those clients that required such services.